

Stacked Income Protection Plan (STAX) for Upland Cotton

August 2014

What is the Stacked Income Protection Plan?

The Stacked Income Protection Plan (STAX) is a new crop insurance product for upland cotton that provides coverage for a portion of the expected revenue for your area. Most often your area will be your county, but it may include other counties or even practices as necessary to obtain a credible amount of data to establish an expected yield and premium rate.

STAX may be purchased on its own, or in conjunction with another policy — including Yield Protection, Revenue Protection, Revenue Protection with the Harvest Price Exclusion, and any of the Area Risk Protection Insurance policies. We refer to this as a “companion policy.” The Federal government will pay for 80 percent of the premium cost for STAX.

STAX will be available, starting with the 2015 crop year, in all counties where Federal crop insurance coverage for upland cotton is currently offered.

How does STAX work?

STAX provides coverage for up to 20 percent of the expected area revenue in increments of 5, 10, 15 or 20 percent. Loss payments begin when area revenue falls below 90 percent of its expected level – although a lower loss trigger may be selected. Loss payments reach their maximum when area revenue falls to 70 percent of its expected level – unless your companion policy has a coverage level above 70 percent in which case payments end sooner. Like other area plans of insurance, the amount of coverage may also be increased or decreased by selection of a protection factor so that growers may better tailor their coverage to their risks.

The amount of STAX coverage depends on the expected yield, projected price, coverage range, and protection factor. The expected yield for STAX will be based on the historical average of yields in the county reported to RMA by insured growers. In areas where the yield data are thin, counties will be combined in order to

accumulate enough data to determine expected yields and premium rates. STAX pays a loss on an area wide basis, and an indemnity is triggered when there is an area loss in revenue.

It is easiest to explain how STAX coverage is determined through an example shown in the tables below. We’ll use cotton with an expected crop value for the area of \$538.20 per acre (690 pounds at \$0.78 per pound). Assume the grower also purchases a Revenue Protection policy with a 75 percent coverage level – this is the ‘companion policy’. (The purchase of the Revenue Protection policy is not necessary to purchase STAX.)

The calculation of STAX coverage is described in the following table:

Step	STAX Coverage Calculation	
A	STAX begins to pay when area revenue falls below this percent of its expected level (grower may select from 90% down to 75%)	90%
B	STAX Endorsement pays out its full amount (liability) when area revenue falls to this percent of its expected level (equal to the higher of 70% or the coverage level percentage of the companion policy. In this case the companion revenue policy brings this to 75%)	75%
C	Coverage Range of STAX (A – B)	15%
D	Protection factor (grower may change the amount of coverage by selecting a protection factor from 0.80 to 1.20)	1.20
E	Amount of STAX Protection (C x D x \$538.20)	\$96.88

In this example, the STAX Endorsement begins to pay when area revenue falls below 90 percent of its expected level. The full amount of the STAX coverage is paid out when the area average revenue falls to 75 percent.

The dollar amount of STAX coverage is based on the coverage range and protection factor selected. In this example there are 15 percentage points of coverage – from 90 percent down to 75 percent -- and the protection factor selected is 1.20. 15 percent of the expected area

revenue, times the selected protection factor of 1.20, is \$96.88 (or 15 percent x 1.20 x \$538.20). Thus, the STAX policy can cover up to \$96.88 in addition to what is covered by the companion policy.

STAX payments are determined only by area average revenue, and are not affected by whether a grower receives a payment on their companion policy (if purchased). So it is possible for a grower to experience an individual loss on his or her companion policy, but not trigger an area-based STAX payment (i.e. grower does poorly but the overall area does well), or vice-versa.

How do I purchase STAX?

You may purchase STAX the same way as for any crop insurance policy, through your crop insurance agent. You must also decide if you want to purchase STAX alone or with another crop insurance policy as identified above.

If you choose to purchase STAX with a companion policy, it must be done by the sales closing date and with the same insurance company. The coverage level of the companion policy can affect the amount of coverage that STAX provides.

How much does STAX cost?

The Federal government will pay 80 percent of the premium. The exact premium cost will depend on the area, coverage range selected, and protection factor selected. You should consult your crop insurance agent for detailed price quotes.

Where will STAX be available?

STAX will be available, starting with the 2015 crop year, in all counties where insurance coverage for upland cotton is currently offered. It will also be offered by practice (irrigated or non-irrigated) where possible.

When will the expected yields and premium rates for STAX be available?

The expected yields and premium rates will be available in the fall of 2014, when the actuarial documents for STAX are released.

Where to Buy Crop Insurance

All multi-peril crop insurance, including STAX policies, are available from private crop insurance agents. A list of crop insurance agents is available at all USDA service centers and on the RMA website at:

www3.rma.usda.gov/apps/agents/.

Contact Us

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